Short Term Influence Plan (STIP)

What do I want to achieve in this interaction?	
How do I need to adjust the Subject's frame?	
What is most relevant from the Subject Profile for this interaction?	
What taning do I have to annoy the Cubicet with 2 What taning will I avoid?	
What topics do I have to engage the Subject with? What topics will I avoid?	
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How am I going to adapt the situation/environment to help me?	
What influence style am I going to use?	
What external and internal influence tactics am I going to use?	
what external and internal influence tactics aim i going to use:	
What could happen? What could go wrong? What could go right?	
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